

ARIZONA REALTORS®

EXECUTIVE COMMITTEE MEETING

June 3, 2022

Arizona REALTORS® Building - Phoenix, Arizona

DRAFT MINUTES

CALL TO ORDER

The meeting was called to order at 10:02 a.m. by President Nelson. A quorum was present.

Present

Gary Nelson	Eric Gibbs	Shelley Ostrowski
Sindy Ready	Deb Fisher	Steve Redmond
Barbara Wilson	Susan Herber	Mike Porter

Zoom

Jan Leighton	Bryan Anderson	Jan Marie Ennenga
Diana Bingham	Matthew Contorelli	

Absent

Dena Greenawalt	Shane Cook
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Guests:

Nicole Cumbie	Mandy Neat
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Staff

Scott Drucker	Christina Smalls	Monica Schulik
Nikki Salgat	Barb Freestone	Kristen Page
Dan Pemberton	Michelle Lind	

PRESIDENT'S REPORT – President Nelson

Approval of Meeting Minutes – The minutes from the March 29, 2022, meeting were approved as delivered.

Updated Arizona REALTORS® Calendar of Events – President Nelson gave an update on the upcoming events and meetings.

NAR and Region XI Update – President Nelson gave an overview of the NAR Legislative Meetings in May.

TREASURER'S REPORT – Sindy Ready

2022 Year-to-Date Financials and Capital Budget Update – Treasurer Ready gave an update on the Year-to-Date Financials and Capital Budget.

MOTION: IT WAS MOVED, SECONDED AND CARRIED TO APPROVE THE REALLOCATION OF \$62,000 FROM 810-1730 (CONTRACT FEES BUSINESS SERVICES

IT RESOURCES AND SECURITY MANAGEMENT) TO 810-1000 (CONTRACT FEES GENERAL OVERHEAD).

CHIEF EXECUTIVE OFFICER'S REPORT – Scott Drucker

CEO Update – CEO Scott Drucker gave an update on the Operations and Strategic Initiatives area.

Legal Update – General Counsel Nikki Salgat gave an update on current legal issues being monitored by the association.

Equity, Diversity, and Inclusion Committee Update – Chief Operating Officer Christina Smalls gave an update on the EDI Committee's year-to-date activities.

PRIMARY COMMITTEE REPORTS

Professional and Business Development –Chair Barbara Wilson gave an update on the PBD area's activities year-to-date.

Business Technology & Communications –Vice Chair Nicole Cumbie gave an update on the progress of the BT&C area's year-to-date activities in Chair Shane Cook's absence.

Risk Management -

In Executive session: Adoption of Hearing Panel Decisions – Eight (8) hearing panel decisions were adopted as submitted.

Chair Mike Porter gave an update on the Risk Management Committee's activities year-to-date.

MOTION: IT WAS MOVED, SECONDED AND CARRIED TO APPROVE FOR RELEASE ON OR ABOUT OCTOBER 1, 2022, THE ATTACHED REVISED (1) REAL ESTATE AGENCY AND DISCLOSURE & ELECTION; (2) VACANT LAND/LOT PURCHASE CONTRACT; (3) BUYER BROKER EXCLUSIVE EMPLOYMENT AGREEMENT; (4) DISCLOSURE OF BUYER AGENCY AND SELLER WAIVER; AND (5) UNREPRESENTED SELLER'S COMPENSATION AGREEMENT.

Legislative and Political Affairs – Chair Susan Herber gave an update on the year-to-date activities of the LPA area.

REGION VICE PRESIDENTS' REPORTS

AE Representative – Association Executive Representative Jan Marie Ennenga provided a brief report.

Region 1 – Vice President Diana Bingham gave an update on the region activities.

Region 2 – Vice President Dena Greenawalt was unable to attend, an update was not given.

Region 3 – Vice President Bryan Anderson gave an update on the region activities.

Region 4 – Vice President Deb Fisher gave an update on the region activities.

Region 5 – Vice President Steve Redmond gave an update on the region activities.

UNFINISHED BUSINESS

There was no unfinished business to discuss.

NEW BUSINESS

MOTION: IT WAS MOVED, SECONDED AND CARRIED TO APPOINT 2022 IMMEDIATE PAST PRESIDENT JAN LEIGHTON, IN PLACE OF 2022 PRESIDNET-ELECT ERIC GIBBS, AS ONE OF ARIZONA’S TWO REPRESENTATIVES ON THE 2022 REGION XI NOMINATING COMMITTEE.

Upcoming Meetings –

2023 Executive Committee Orientation and Budget Meeting will be held at 10:00 a.m. on Friday, September 2, 2022, at the Arizona REALTORS® Building.

2022 Executive Committee Meeting will be held on Wednesday, October 12, 2022, at the Doubletree/Tucson Convention Center in conjunction with the Leadership Conference.

ADJOURN

There being no further business, the meeting was adjourned at 11:30 a.m.

Scott Drucker, Recording Secretary

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**On September 9, 2022, an email vote was sent to the Executive Committee for the following motion:**

**MOTION:**  
TO APPROVE FOR RELEASE ON OR ABOUT OCTOBER 1, 2022, THE REVISED: (i) RESIDENTIAL RESALE REAL ESTATE PURCHASE CONTRACT; AND (ii) RESIDENTIAL BUYER’S INSPECTION NOTICE AND SELLER’S RESPONSE.

**On September 14, 2022, there was a unanimous vote to approve the motion.**