





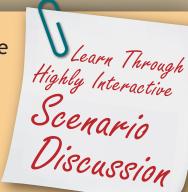


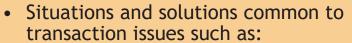
INDUSTRY PARTNERS CONFERENCE 2018

REALTORS[®]... Loan officers... escrow officers... *All learning together!*

Look Both Ways Protecting the Transaction

- Understand emerging business models and practices in the real estate lending and title/escrow industries
- Issues that REALTORS® and lenders should be discussing with the buyers and sellers and when the discussions should take place





- Seller concessions
- Appraisals
- Inspections and the BINSR
- Loan denials
- Cure period notice
- Contract promises the buyer and seller made
- Who gets the earnest money
- Wire fraud and other schemes



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REGISTRATION OPENS SOON!

THIS CONFERENCE SELLS OUT EVERY YEAR! REGISTER EARLY!



#IndPartConf

CONTINUE THE CONVERSATION ONLINE!

