

Hill Visits

Wednesday, May 13, 2015

Thursday, May 14, 2015

The National Association of REALTOR® talking points for the annual Hill Visits can be found [here](#).

Congressional District 1

Individuals in attendance:

Nicole LaSlavic – Vice President Government Affairs

Paula Monthofer – Federal Political Coordinator

Lori Doerfler – AAR Treasurer

Bradley Ryan – Northern Arizona Association of REALTORS® President

Jeffrey Lewis – Prescott Area Association of REALTORS® President

Christy Harper – Sedona Association of REALTORS® President

Steve Redmond – Tucson Association of REALTORS® Past President

Chuck Teetsel – White Mountains Association of REALTORS® President

Congresswoman Ann Kirkpatrick unfortunately had a schedule conflict come up the day prior to our Hill Visit. We were, however, able to visit with her briefly prior to the meeting with her Chief of Staff, Carmen Gallus.

The meeting was led by Paula Monthofer – FPC to the congresswoman. Prior to the meeting, Paula discussed the various talking points with the attendees of the meeting and who would handle certain issues. All attendees were encouraged to share personal stories as they related to the NAR talking points.

Congresswoman Kirkpatrick followed up after the meeting with a call to Michelle Lind, CEO of the Arizona Association of REALTORS® inviting us or any NAR representative to a lunch in Washington, D.C. in the near future. The call and invitation was additionally extended Colin Allen, NAR staff.

Congressional District 2

Individuals in attendance:

Nicole LaSlavic – Vice President Government Affairs

Bill Arnold – Federal Political Coordinator

Jim Sexton – AAR President

Lori Doerfler – AAR Treasurer

Nicole Brule-Fisher – Tucson Association of REALTORS® President

Kent Simpson – Tucson Association of REALTORS®

Henry Zipf – Tucson Association of REALTORS®

Congresswoman Martha McSally and her staff met with our group, which was led by FPC Bill Arnold. After introductions, Bill discussed the importance of the congresswoman signing onto the Barr-Maloney letter to provide for a temporary safe harbor from the enforcement of integrated disclosure requirements for mortgage loan transactions under the Real Estate Settlement Procedures Act of 1974 and the Truth in Lending Act. The congresswoman stated that the letter seemed reasonable and that she would have her staff look into the details of the letter.

Bill then turned over the meeting to Kent Simpson to cover the issues of Patent Trolls along with many other business operational issues. Overall, the congresswoman was extremely receptive to all talking points that were delivered at the meeting.

The congresswoman provided the group with a photo opportunity.



FPC Report:

We met with Congresswoman McSally on 5/13/2015 from 2:10 PM - 2:35 PM. Attendees were AAR President Sexton, AAR Treasurer Doerfler, AAR VP of Gov. Affairs LaSlavic, TAR President Brule-Fisher, TAR President Elect Gibbs, TARMLS President Zipf and FPC Contact Team member Simpson. I thanked the Congresswoman for her support of funding the A10 Close Air Ground Support Attack Aircraft for Davis Monthan Air Force Base in Tucson which will have the direct effect of keeping our local air base open and operational for at least another year. FPC Contact Team member Simpson reviewed our positions on Patent Reform, Net Neutrality and Data Security. The Congresswoman informed us that she supports HR9 and HR1770. I reviewed our positions on: The preservation of FREDDIE and FANNIE as well as FHA. Congresswoman McSally supports our positions on these entities. The preservation of MID and the State Property Tax deductions in their current form. Congresswoman McSally supports our position on these items. The extension of the Mortgage Debt Forgiveness Act (HB1002). Congresswoman McSally supports our position on this matter and will sign onto the legislation. Renewal of Leasehold Improvement Depreciation (15 years). Congresswoman McSally supports

our position on this matter. Maintenance of the current law on 1031 tax deferred exchanges. Congresswoman McSally supports our position on this matter. The CFPB letter in circulation and HR2213 specifically. Congresswoman McSally supports our position on this matter and has agreed to sign onto the legislation. The meeting was very successful. Thank you. Bill Arnold

Congressional District 3

Individuals in attendance:

Nicole LaSlavic – Vice President Government Affairs

Jerome King– Federal Political Coordinator

Jim Sexton – AAR President

Eric Gibbs – Tucson Association of REALTORS® President-elect

Vicki Cleman – WeMAR

Sandy Baas – Yuma Association of REALTORS® President

Congressman Grijalva limited his meeting to six individuals, as a result our group was slightly smaller, but provided for a more intimate setting. Initially, Kelsey Mishkin – Legislative Director met with the group. FPC Jerome King conducted introductions of those in attendance then proceeded to cover the talking points. A significant amount of time was spent on explaining the need for the Barr-Maloney letter. In that time, the congressman arrived and the meeting was able to continue with him. Jerome thanked the congressman's support of the MID last year and continued to explain the remainder of the talking points.

The congressman provided the group with a photo opportunity.



FPC Report:

I lead a prestigious team of Arizona Realtors to meet with MOC Grijalva and his legislative director, Kelsey Mishkin, which lasted about 20 minutes. We focused on four items: Support and signing of "the letter" to CFPB Director Richard Cordray from various Members of Congress requesting a grace period (only) for compliance; HR 1002 support and co-sponsoring once again

of the Mtg. Debt Forgiveness Tax Relief act; support of continuing federal backing of mortgages, including FHA, Fannie and Freddie's roles as vital backstops in lending; and education and gaining support for IRS 1031 Exchange Rules for commercial transactions. As a leader within the Progressive Caucus, Cong. Grijalva was very supportive of each component of our Realtor concerns. Cong. Grijalva said he would sign "the letter" and would sign on again as a co-sponsor of HR 1002. Cong. Grijalva also understood and strongly supported FHA, Fannie and Freddie's backstop roles and felt that the strong push last year to dismantle Fannie and Freddie had ebbed and that he would work to make sure there was a federal role in mortgage lending. Finally, we explained "1031 Exchanges" and how they worked to protect real estate investment and development from a duplex to a shopping center in the country. When we expanded the examples to land exchanges for conservation and protection of federal lands. Cong. Grijalva, a ranking member on National Resources Subcommittee, immediately "got it," and pointed out how important it would be to the National Conservancy in their ability to exchange lands for environmental purposes and protection. All in all, a very positive meeting with a knowledgeable and supportive Member of Congress of Realtor issues and concerns. JK

Congressional District 4

Individuals in attendance:

Nicole LaSlavic – Vice President Government Affairs

Holly Mabery – Federal Political Coordinator

Jim Sexton – AAR President

Paula Serven – AAR President Elect

Paula Monthofer – AAR Vice President

Lori Doerfler – AAR Treasurer

Dale Kelley – Bullhead Association of REALTORS® President

Aaron Pfeifer – Lake Havasu Association of REALTORS® President

Jeffrey Lewis – Prescott Area Association of REALTORS® President

The Congressional District 4 meeting was originally scheduled to occur with the congressman, however, we were notified the day prior that he had an unexpected meeting arise and as a result our meeting would occur with Michael Mansour – Senior Legislative Assistant. Our group arrived early to the meeting and were fortunate enough to grab a few minutes with the congressman. Congressman Gosar was very interested in hearing how the market was recovering throughout the state. Additionally, he was thanked for his participation in a meet and greet with REALTORS® in Yuma the week prior. After the congressman left, the meeting proceeded with the coverage of all the talking points led by Holly Mabery, FPC to the congressman.

FPC Report:

Met briefly with the congressman on his way to an appointment, we are setting an appointment to meet in district. Very good conversation with Michael Mansour. Looking at mortgage debt forgiveness and that it will be brought up after August. Did discuss the CFPB letter and the new bill that was going to be dropped in the house, indication they are going to sign on. Did discuss EB-5 legislation with the congressman and was told he is on board. Congratulated the

congressman on the WOTUS bill passing the house the night before. Shared information with Michael on any issues and the door continues to be open. Very good discussion on the need for FHA in the district and the access to credit.

Congressional District 5

Individuals in attendance:

Nicole LaSlavic – Vice President Government Affairs

Craig Sanford – Substitute Federal Political Coordinator

Paula Monthofer – AAR Vice President

Lori Doerfler – AAR Treasurer

Pamela Frestedt – Southeast Valley Regional Association of REALTORS®

Elizabeth Harris – Southeast Valley Regional Association of REALTORS®

Keri Hoge-Means – Southeast Valley Regional Association of REALTORS®

Dawn Johnson – Southeast Valley Regional Association of REALTORS®

Cathy Joynce – Southeast Valley Regional Association of REALTORS®

Rick Padelford – Southeast Valley Regional Association of REALTORS®

Joe Hull – Past FPC to Congressman Salmon



Congressman Salmon's Hill Visit meeting took place with Janell Biggs, staff assistant to Congressman Salmon. Our group had the brief opportunity to take a photo with the congressman before he was whisked away to another meeting. The group in attendance covered the talking points. At the end of the meeting, Craig Sanford and Nicole LaSlavic stayed back to briefly address the change in FPC's with Janell.

Congressional District 6

Individuals in attendance:

Frank Dickens –Federal Political Coordinator

Jim Sexton – AAR President

Paula Serven – AAR President Elect

Sue Barnes – Scottsdale Association of REALTORS® President
Debbie Shields
Suzanne Brown – Scottsdale Association of REALTORS® GAD
Colin Allen – NAR Legislative Representative

Due to schedule a tight schedule between congressional district 5 and congressional district 7, Nicole LaSlavic was unable to attend the meeting. From discussions with members that did attend, the meeting went well with discussions occurring between President Jim Sexton and the congressman followed by some ideas that the congressman had for real estate and lending.

FPC Report: Awaiting submittal of the report.

Congressional District 7

Individuals in attendance:

Nicole LaSlavic – Vice President of Government Affairs
Orlando Cazares –Federal Political Coordinator
Jim Sexton – AAR President
Paula Serven – AAR President Elect
Sue Klima – Phoenix Association of REALTORS® President
Marc Scher - Phoenix Association of REALTORS® GAD
Diane Scherer - Phoenix Association of REALTORS® CEO
Susan Slattery Phoenix Association of REALTORS®



Congressman Gallego’s meeting was led by FPC Orlando Cazarez. The congressman took the opportunity to meet with us in his office. Orlando conducted introductions and then followed up by covering the NAR talking points. Congressman Gallego agreed with all talking points. The congressman was in a bit of a time crunch due to a press conference. As a result, he offered our group the unique opportunity to “walk and talk” with him to the Capitol and witness the press conference. Though the press conference pertained to issues unrelated to the real estate industry, it was a great opportunity for the REALTORS® in attendance to experience what everyday life is like on the hill.

FPC Report: Awaiting submittal of the report.

Congressional District 8

Individuals in attendance:

Jan Leighton –Federal Political Coordinator

Paula Monthofer – AAR Vice President

Paula Serven – AAR President Elect

Lori Doerfler – AAR Treasurer

KC Cyga – WeMAR President

Vicki Cleman - WeMAR

Fred Cleman - WeMAR

John Kodlick - WeMAR

Phil Richardson - WeMAR

Rudy Soltesz – WeMAR

Due to scheduling conflicts, Nicole LaSlavic was unable to attend the congressman Franks meeting. Please reference the FPC field report.

FPC Report:

Congressman Franks Realtor constituents met with his new Chief of Staff, Jonathan Hayes. Mr. Hayes has been with the Congressman since February. The Congressman has indicated, thru Jonathan, that he will sign the Barr-Maloney Letter to the CFPB. We had a lively discussion regarding our Talking Points, starting with FHA and extending thru 1031 Exchanges. Jonathan was taken aback during the discussion regarding MID, and did not seem pleased, if this were to be the case down the road. We were able to utilize personal Client stories to emphasize our points. We spent 30 minutes in the Congressman's office, and truly appreciate the time given us by a very busy Chief of Staff.

Congressional District 9

Individuals in attendance:

Nicole LaSlavic – Vice President of Government Affairs

Duane Washkowiak –Federal Political Coordinator

Jim Sexton – Arizona Association of REALTORS® President

Sue Klima – Phoenix Association of REALTORS® President

Susan Slattery - Phoenix Association of REALTORS®

Marc Scher - Phoenix Association of REALTORS® GAD

Heidi Quigley-Larke - Southeast Valley Regional Association of REALTORS® President

Jeff Murray - Southeast Valley Regional Association of REALTORS®

Craig Peck - Southeast Valley Regional Association of REALTORS®



Congresswoman Sinema meet with us in the Capitol. She personally greeted each member of the group and expressed her continued support of the real estate industry. She addressed our associations support in her re-election campaign. Duane Washkowiak, FPC to the congresswoman, led the meeting. He shared the talking points that NAR provided. Once again, the congresswoman reiterated her continued support for keeping the MID intact as it currently stands as well as the need to reinstate the Mortgage Debt Forgiveness Act.

FPC Report: Awaiting submittal of the report.

Junior Senator:

Individuals in attendance:

Nicole LaSlavic – Vice President of Government Affairs

Michelle Lind – Arizona Association of REALTORS® CEO

Joe Hull – Federal Political Coordinator

Craig Sanford – Federal Political Coordinator to Senator McCain

Jim Sexton – Arizona Association of REALTORS® President

Paula Serven - Arizona Association of REALTORS® Elect

Paula Monthofer - Arizona Association of REALTORS®

Lori Doerfler - Arizona Association of REALTORS® Treasurer



Senator Flake met with us on 5/14/2015. The meeting was brief and led by Joe Hull FPC to the senator. At the meeting, our group had the opportunity to discuss the Barr-Maloney letter, as well as focus on taxation issues. The senator allowed for our group to participate in a photo opportunity. All talking points were left with his staff.

FPC Report: Awaiting submittal of the report.

Senior Senator Major Investor Meeting

The meeting with Senator McCain was to be a special opportunity for Arizona's Major Investors to meet and hear directly from the senator. Unfortunately, the senator was unable to meet with the group as a result of a conflicting committee meeting. As a result, the meeting continued with his staff member. The group in attendance was able to discuss the NAR talking points and a copy of the points were left with the staffer to pass along to the Senator.



FPC Report: Awaiting submittal of the report.

Tour of the White House

This year, the Arizona REALTOR® Line officers had the unique opportunity to tour the White House. The tour guided the line officers through the East Wing and the main White House Residence and offered an insight into the lives of past and our current President. Our group was even lucky enough to be visited by a special member of the First Family, Bo - the First Dog.

