

A DAY IN THE LIFE OF A SMALL BROKER

- EARLY MORNING**
- × Self-employed or LLC
 - × Financing the company
 - × Licensing a name
 - × Licensing the company
 - × Profile the agents
 - × Broker education

- MID MORNING**
- × Finding an office
 - × Negotiating contracts

LUNCH

- × Revisit financing
- × Take a breath

MID AFTERNOON

- × Plan office meetings
- × Review contracts and listings
- × Schedule education
- × Pay bills
- × Consult with agents

DINNER

- × Opening office
- × Who to invite
- × Success for agents
- × Expectations of agents
- × Education of agents

EVENING

- × Contracts
- × Listings
- × Commissions
- × SUCCESS - SUCCESS - SUCCESS

THANK YOU!

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