

FEBRUARY 26, 2018

9:00 a.m. – 4:00 p.m.

LOCATION:

Scottsdale
8600 E Anderson Dr .
#200
Scottsdale



PRICE:

Before 2/22 \$59.00

At-door: \$69.00

No refunds after 2/19

*At door subject to
availability; materials not
guaranteed*

INSTRUCTOR:



Mary Frances Coleman

C/E: 6 Disclosure

C/E Provided By: AAR

Explore how to fulfill your disclosure obligations in a real estate transaction and explore the due diligence responsibilities of the parties.

YOU'LL LEAVE THE CLASS KNOWING:

- Avoid the risks associated with failing to make the required disclosures to clients and non-clients.
- Identify required seller disclosures as required by common law and Arizona statute.
- Identify items required to be disclosed by buyers in a transaction.
- Understand how the *Buyer Advisory* can reduce liability.
- Avoid risks associated with inspections and investigations.

WHY THIS INSTRUCTOR?

Mary Frances Coleman is a licensed attorney, a REALTOR®, a broker and a coach who has spent her entire 20+ years on real estate transactional issues. Her high energy delivery connects the information with the street practice leaving you with a thorough understanding of areas of risk and what you can do to minimize your risk.

To learn more about the rCRMS certification, visit

<http://www.aaronline.com/increase-knowledge/certified-risk-management-specialist-rcrms/>

To learn more about the GRI designation, visit:

www.azgri.com

REGISTER BEFORE FEBRUARY 22, 2018

www.aaronline.com/event/e/CRMS02262018