

Arizona Association of REALTORS®
In Partnership with Florida REALTORS®
Presents: The 2017 Broker Profitability Program

A SEVEN PART VIRTUAL SEMINAR - MONDAYS

June 19th, 26th, July 10th, 17th, 24th, 31st & August 7th

7:00 AM – 9:00 AM ARIZONA TIME

Cost: \$140

ARE YOU ON THE RIGHT ROAD?

**Your Business
Environment
- The Ten Laws**

**Delegating tasks
(vs. Directing)**

**Seven Management
Principles**

Replace
passive and reactive
activities with pro-active
strategies you can
immediately implement
to increase your
organization's
profitability.

Program presented via Live Streaming
Format in conjunction with DAN
ELZER/ The Training Academy.

Managing for Profit

**Operational/
Business Plans**

**Recruiting &
Training - Income
Chains**

**Sales Management
& Motivation**

**\$140 is ONLY \$20
PER SESSION**

**REGISTRATION DEADLINE:
June 5, 2017**

**LIMITED SPACE!
ONLY 100 PARTICIPANTS**

Register Now!

<https://www.floridarealtors.org/NewsAndEvents/Broker-Profitability-Program-Registration-Form.cfm>

Participants will receive online access to course manuals, spreadsheets, plus an Operational Plan to implement strategies covered in the course. Online access includes access to taped sessions after the program is complete.



CANCELLATIONS: Participation fee is all inclusive for seven weeks and can't be divided up or portioned out for any individual segment. Registration may not be transferred from one person to another. If registrant cannot participate, the full amount paid by registrant may be refunded only if registrant's written cancellation notice is received by Florida Realtors® on or before JUNE 5, 2017. Refunds will not be made if notice is received after JUNE 5, 2017. Notice to Florida Realtors® may be sent by fax (407/587-1427), e-mail (meetings@floridarealtors.org), mail (PO Box 725025, Orlando, FL 32872-5025) or other delivery (7025 Augusta National Drive, Orlando, FL 32822). Presentation of this event may be postponed, rescheduled or cancelled. If such action is taken, registrants will be notified by phone, fax, email or mail, and will receive a full refund of paid tuition/registration fee.