

MASTERING THE RESIDENTIAL RESALE TRANSACTION

Get a detailed look at the framework that makes up the AAR's Residential Resale Purchase Contract, as well as other related forms and addenda often used in connection with the resale contract.

OCTOBER 2-3, 2017

9:00 a.m. – 4:00 p.m.

LOCATION:

Scottsdale Area Association
of REALTORS®
8600 E. Anderson Dr.
Scottsdale



PRICE:

Before 9/27: \$79

At-door: \$89

No refunds after 10/25

*At door subject to
availability; materials not
guaranteed*

INSTRUCTOR:

Mary Frances Coleman

C/E:

9 Contract Law

3 Disclosure

C/E Provided By: AAR

YOU'LL LEAVE THE CLASS ABLE TO:

- Describe the framework of real property contracts
- Properly execute the resale contract
- Explain the risk associated with the various sections of the resale contract
- Describe the function of related forms and addenda commonly used in connection with the resale contract.
- Use the provisions of the resale contract to avoid sticky situations

WHY THIS INSTRUCTOR?

Mary Frances Coleman, ESQ is a licensed attorney, a REALTOR®, a broker and a coach who has spent her entire 20+ years on real estate transactional issues. Her high energy delivery connects the information with the street practice leaving you with a thorough understanding of areas of risk and what you can do to minimize your risk.

To learn more about the rCRMS certification, visit

<http://www.aaronline.com/increase-knowledge/certified-risk-management-specialist-rcrms/>

BONUS: This class also offers credit towards the GRI designation

To learn more about the GRI designation, visit: www.azgri.com

REGISTRATION OPENS SEPT 1, CLOSES SEPT 27

www.aaronline.com/event/e/CRMS10022017