



Cases of Importance & Making YOUR Client Matter

Tuesday, October 24, 2017

DATE:

Tuesday, October 24, 2017
9:00 AM—4:00 PM

LIVE STREAMED TO:

Bullhead City/Mohave Valley
Kingman/Golden Valley
Lake Havasu
Prescott Area
Sedona/Verde Valley
White Mountain
Yuma

PRICE:

\$20 for one course / \$30 at door
\$40 for both courses / \$50 at door

INSTRUCTORS:



Paula Monthofer



Mandy Neat

Cases of Importance (C/E: 3 Legal Issues)

9AM-12PM

Paula Monthofer

Join us for a fun and interactive dive into three landmark Arizona real estate cases. We will learn from the past together as we plan how to better our business practices and reduce our risk today.

Making YOUR Client Matter (C/E: 3 Agency)

1PM-4PM

Mandy Neat

Make more out of your fiduciary duties. Learn more about your REALTOR® responsibilities. Are you upholding them? Get a better understanding of the Arizona Commissioner Rules and learn how to use them to improve your professional conduct and apply the Platinum Rule to your business.

Instructors: Paula Monthofer is an active boots on the ground REALTOR® in Flagstaff and the Owner/Instructor of the Focus School of Real Estate. Mandy Neat is an active REALTOR® in West Maricopa County and is passionate about making a difference in the real estate industry.

Arizona Association of REALTORS® presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

STREAMING LIVE 

REGISTER BY Oct 19: www.aaronline.com/event/e/CE10242017

*Cancellations received after 10/17/17 are not eligible for a refund. C/E provided under the AAR school.



255 E. Osborn Rd., Suite 200 • Phoenix, AZ 85012
Telephone: 602.248.7787 • Toll-free in AZ: 800.426.7274 • Fax: 602.351.2474
www.aaronline.com