

DISCLOSURE & DUE DILIGENCE

OCTOBER 11, 2017

9:00 a.m. – 4:00 p.m.

LOCATION:

PHOENIX ASSOCIATION OF
REALTORS®
5033 North 19th Avenue
#108
Phoenix, AZ 85015

PRICE:

Before 10/5: \$59.00

At-door: \$69.00

No refunds after 10/3

*At door subject to availability;
materials not guaranteed*

INSTRUCTORS:

Rick Mack
Frank Dickens

C/E: 6 Disclosure

C/E Provided By: AAR



Explore how to fulfill your disclosure obligations in a real estate transaction and explore the due diligence responsibilities of the parties.

YOU'LL LEAVE THE CLASS KNOWING:

- Avoid the risks associated with failing to make the required disclosures to clients and non-clients.
- Identify required seller disclosures as required by common law and Arizona statute.
- Identify items required to be disclosed by buyers in a transaction.
- Understand how the *Buyer Advisory* can reduce liability.
- Avoid risks associated with inspections and investigations.

WHY THESE INSTRUCTORS?

The attorney and practitioner instructor team of Rick Mack and Frank Dickens connects the information with the street practice leaving you with a thorough understanding of areas of risk and what you can do to minimize your risk.



Rick Mack is the lead attorney with AAR's legal hotline program and attorney with Manning & Kass.



Frank Dickens has been a licensed real estate agent in Arizona for over 36 years.

To learn more about the rCRMS certification, visit

<http://www.aaronline.com/increase-knowledge/certified-risk-management-specialist-rcrms/>

To learn more about the GRI designation, visit: www.azgri.com.

REGISTER BEFORE OCT 5, 2017

www.aaronline.com/event/e/CRMS10112017