



Arizona Association of REALTORS® Presents...

**AGENCY: RELATIONSHIPS & RESPONSIBILITIES  
AND  
WHAT YOU WROTE VS. WHAT YOU MEANT  
TUESDAY, JULY 25, 2017**

**LIVE STREAMED TO:**

Central Arizona  
Bullhead City/Mohave Valley  
Kingman/Golden Valley  
Lake Havasu  
Prescott Area  
Sedona/Verde Valley  
White Mountain  
Yuma

**PRICE:**

\$20 for one course / \$40 for both  
At-door price increased by \$10



**INSTRUCTOR:**

Mary Frances Coleman is a licensed attorney, a REALTOR®, a broker and a coach who has spent her entire 20+ years on real estate transactional issues.

**AGENCY: RELATIONSHIPS & RESPONSIBILITIES  
9 AM-12 PM**

**C/E:** 3—AGENCY LAW

Real Estate is all about relationships and agency is one of the more important ones. Knowing legal definitions and responsibilities is crucial. Take a deep dive into the intricacies of agency, the varying roles agency takes on, consent and representation.

**WHAT YOU WROTE VS. WHAT YOU MEANT  
1 PM-4 PM**

**C/E:** 3—LEGAL ISSUES

Precision in communication is key to avoiding legal troubles down the road. Learn the finer points of attorney and non-attorney states, Real Estate lawsuit statistics, code of ethics nationwide, boilerplate language, additional terms, verbal representations and how to protect yourself and your client.

STREAMING LIVE 

Arizona Association of REALTORS® presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

C/E provided under the AAR school.

**REGISTER BY JULY 20 [www.aaronline.com/event/e/CE07252017](http://www.aaronline.com/event/e/CE07252017)**

\*Cancellations received after 7/18 are not eligible for a refund.



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