



Arizona Association of REALTORS® Presents...

WHAT YOU WROTE VS. WHAT YOU MEANT AND LIABILITY & RISK MANAGEMENT TUESDAY, MARCH 21, 2017

CLASS LOCATIONS:

BULLHEAD CITY/MOHAVE VALLEY
KINGMAN/GOLDEN VALLEY
LAKE HAVASU
PRESCOTT AREA
SEDONA/VERDE VALLEY
WHITE MOUNTAIN
YUMA

PRICE:

\$20 for one course / \$40 for both
At-door price increased by \$10



INSTRUCTOR:

Mary Frances is a licensed attorney, a REALTOR®, a broker and a coach who has spent her entire 20+ years on real estate transactional issues.

WHAT YOU WROTE VS. WHAT YOU MEANT

9AM - 12PM

C/E: 3—LEGAL ISSUES

Precision in communication is key to avoiding legal troubles down the road. Learn the finer points of attorney and non-attorney states, Real Estate lawsuit statistics, code of ethics nationwide, boilerplate language, additional terms, verbal representations and how to protect yourself and your client.

LIABILITY & RISK MANAGEMENT

1PM - 4PM

C/E: 3—COMMISSIONER'S STANDARDS

Get a jump on ways to avoid future litigation. This course will walk you through how to protect yourself and your brokers from lawsuits. Learn about your fiduciary responsibilities as licensees, and the various statutes, administrative codes and commissioner's rules that govern real estate licenses in Arizona.

STREAMING LIVE

Arizona Association of REALTORS® presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

C/E provided under the AAR school.

REGISTER BY MAR 16 www.aaronline.com/event/e/CE03212017

*Cancellations received after 3/14 are not eligible for a refund.



ARIZONA
association of
REALTORS®

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REALTOR®

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