

GRI Agency

PRESENTED BY:

THE ARIZONA ASSOCIATION OF REALTORS®

Who do you represent?

What exactly is agency and how do you create an agency relationship? As a real estate professional, you need confidence in your abilities to represent your clients judiciously. This class covers fiduciary duties, disclosures, limited representation, and agency implications, issues and solutions for what you can do to protect yourself, your business, your broker and clients.

THIS ONE DAY COURSE WILL FOCUS ON:

- ✓ **Defining types of agency and agency disclosures as defined by law, Commissioner's Rules and the National Association of REALTORS® Code of Ethics.**
- ✓ **Effectively utilizing the various AAR forms and agreements to protect yourself and your clients.**
- ✓ **Providing a clearer understanding of what an agency relationship really is and what you may and may not disclose to the other parties involved.**
- ✓ **Defining your duties and responsibilities to home buyers and sellers, reasonable care and scope of service.**

"Information learned (in this course) is extremely useful in the day-to-day dealings with clients and transactions, and helps to reduce the risk when dealing with various scenarios."



FOR MORE INFORMATION

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Cancellation policy: Cancellations received prior to **2/17/2017** will be refunded less a \$25 admin fee. Cancellations received after **2/17/2017** are not eligible for a refund. **'No-shows' forfeit all fees.**

February 24, 2017

Class Time: 9am – 4pm

REGISTRATION: 8:30AM

STREAMING LIVE

These classes are presented through The Arizona Association of REALTORS® Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

License Renewal Hours:

6 hours – Agency Law

Instructors:

Larry Hibler & Marge Lindsay

Class locations:

Central Arizona Board of REALTORS®

Kingman/Golden Valley Association of REALTORS®

Lake Havasu Association of REALTORS®

Sedona/Verde Valley Association of REALTORS®

White Mountain Association of REALTORS®

Yuma Association of REALTORS®

REGISTER ONLINE:

www.aaronline.com/event/e/GRIfeb

REGISTRATION WILL CLOSE ON 2/17/2017

Registration Fees:

\$ <u>69.00</u>	AAR Member Price Until: 2/10/2017
\$ <u>89.00</u>	AAR Member Price After 2/10/2017
\$ <u>99.00</u>	Non-Member Price
\$ <u>30.00</u>	GRI Designation Holder

**Please notify us 7 days in advance if you have any disability that requires special services or access.