



Arizona Association of REALTORS® Presents...

THE CONTRACT SAYS WHAT? & TO TELL OR NOT TO TELL

TUESDAY, JANUARY 24, 2017

LIVE STREAMED TO THESE ASSOCIATIONS:

Lake Havasu
Sedona/Verde Valley
White Mountain
Yuma

PRICE:

\$20 for one course / \$30 at door
\$35 for both courses / \$45 at door



INSTRUCTOR:

Holly Mabery has spent over 13 years in real estate, serving Northern Arizona. Holly brings practical experience to the classroom.

9AM - 12PM THE CONTRACT SAYS WHAT?

3 HOURS CONTRACT LAW

Attendees will leave class with an increased working knowledge and deeper understanding of the residential purchase contract including recent changes including financing, disclosure requirements, and time frames for performance and best practices for contract writing.

1PM - 4PM TO TELL OR NOT TO TELL

3 HOURS DISCLOSURE

Increase your working knowledge of disclosure requirements in Arizona, including recent case law, using AAR residential & vacant land purchase contracts and disclosure forms. Disclosure from a seller, buyer and agent point of view, as well as appropriate timing. Proper usage of contract forms, addenda and clauses will be incorporated.

STREAMING LIVE 

Arizona Association of REALTORS®

presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

REGISTER BY JAN 19: www.aaronline.com/event/e/CEJan

*Cancellations received after 1/17 are not eligible for a refund. C/E provided under the AAR school.



ARIZONA
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