



FRIDAY, SEPTEMBER 16

INDUSTRY PARTNERS CONFERENCE 2016

REALTORS® | LOAN OFFICERS | ESCROW OFFICERS | ALL LEARNING TOGETHER



IF THIS, THEN THAT . . .

1

REALTORS®, Loan Officers, Escrow Officers - We all have the same client. So let's learn how to work together to get to closing!

2

Start with a foundational scenario & work through to close of escrow using timelines, scenarios & a comparison of what you think you know vs. what you really know.

3

Now, add in some curve balls & see how each step of the process affects you, the client and your industry partners.

If the buyer did not confirm insurability during the inspection period . . .
If you didn't know the buyer received the title commitment 2 weeks ago . . .
If the lender received the appraisal the week before close of escrow . . .

**THEN
WHAT?**

REGISTRATION

Aug. 27 - Sept. 9: \$99
AT-DOOR REGISTRATION: \$119

09.16.2016
EMBASSY SUITES

4415 E Paradise Village Pkwy S, Phoenix, AZ 85032
**7:30 AM CHECK-IN &
CONTINENTAL BREAKFAST
8:30 AM-3:30 PM PROGRAM**

This Conference SELLS OUT EVERY YEAR!

REGISTER TODAY AT:

WWW.REGONLINE.COM/2016IPC

CE Credit for REALTORS® 3 Hours Contract Law | 3 Hours Agency Law
Questions? Contact Kimberly Franzen
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