



Arizona Association of REALTORS® Presents...

UNDERSTANDING THE SPDS & THE TIMELINE IS MONEY

Monday, November 14, 2016

LIVE STREAMED TO THESE ASSOCIATIONS:

Kingman/Golden Valley

Lake Havasu

Prescott

Sedona/Verde Valley

White Mountain

Yuma Association

PRICE:

\$15 for one course / \$25 at door

\$25 for both courses / \$35 at door



INSTRUCTOR:

Mary Frances Coleman is a licensed attorney, a REALTOR®, a broker and coach who has spent her entire 20+ years on real estate transactional issues. Her high energy delivery connects the information with the street practice.

9AM - 12PM UNDERSTANDING THE SELLERS PROPERTY DISCLOSURE STATEMENT (SPDS) 3 HOURS DISCLOSURE

The Seller Property Disclosure Statement is bursting with information that Agents tend to overlook. This class will keep you up to date with the latest version of the SPDS and with the tools you need to successfully represent your client when it comes to SPDS issues. Learn how the SPDS interacts with the Purchase Contract and how you can protect your clients from future lawsuits.

1PM - 4PM THE TIMELINE IS MONEY 3 HOURS CONTRACT LAW

This class covers timelines, TRID and the new AAR Purchase Contract. Students will learn closing contract requirements, loan contingencies, acceptable reasons to cure and 3 day wait periods.

STREAMING LIVE

Arizona Association of REALTORS® presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

REGISTER BY NOV 10: www.aaronline.com/event/e/NOV14R

*Cancellations received after 11/7 are not eligible for a refund. C/E provided under the AAR school.