

Arizona Association of REALTORS® Presents...

# **CONTRACT LAW & LEGAL ISSUES**

Monday, July 25, 2016

## LIVE STREAMED TO THESE ASSOCIATIONS:

Central Arizona
Kingman/Golden Valley
Lake Havasu
Prescott Area
Sedona/Verde Valley
Southeast Arizona
White Mountain
Yuma Association

#### PRICE:

\$15 for one course / \$25 at door



#### **INSTRUCTOR:**

Evan Fuchs is an active practitioner with 17 years of experience who shares real world solutions that you can put into your real estate practice.

#### 9AM - 12PM WHICH FORM DO I USE?

#### 3 HOURS CONTRACT LAW

Avoid delays and misunderstanding in your transaction through the proper use of forms. This class will discuss the forms and addenda related to the AAR Residential Resale Real Estate Contract following by selecting the proper form or addenda relating based on common transaction scenarios.

#### 1PM - 4PM RUNNING YOUR BUSINESS AS A BUSINESS

#### **3 HOURS REAL ESTATE LEGAL ISSUES**

Learn how to save time and provide consistent, quality service by using systems, procedures, and forms to effectively manage the real estate transaction from first contact with prospective clients through the closing process.

### STREAMING LIVE

Arizona Association of REALTORS® presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

**REGISTER BY JULY 22:** www.aaronline.com/event/e/CE725r

\*Cancellations received after 7/18 are not eligible for a refund. C/E provided under the AAR school.





