

**Wednesday,  
February 17, 2016**

## Fair Housing



**Paula Monthofer**

Paula Monthofer is an active boots on the ground Realtor® in Flagstaff and the Owner/Instructor of the Focus School of Real Estate. Paula brings every subject to life by mixing passion, humor, and her experience in a fun and relatable way.

### **FAIR HOUSING FOR PROFIT**

**1:30pm—4:30pm**

#### **3-Fair Housing**

From FH's historic and inspirational roots to avoiding violations online, we guarantee you've never had a FH class quite like this. Learn Arizona's cultural makeup, ways to market to different niches, and how to work with people of every culture.

- Why should you care?
- How can you best relate to people of every culture?
- Can you affirmatively market to a specific protected class?
- How can you safely respond to buyer and seller questions?

**Attend and find out!**

This class is part of AAR's Education Outreach program and live streamed into local Association classrooms from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate **LIVE**.

#### **Live-Streamed To:**

- **Lake Havasu Association of REALTORS®**
- **Sedona/Verde Valley Association of REALTORS®**
- **Southeast Arizona Association of REALTORS®**
- **White Mountain Association of REALTORS®**
- **YUMA ASSOCIATION OF REALTORS®**

**STREAMING LIVE**

**Cost:** \$15 (pre-registration deadline: February 10) \$25 at-door registration

**Register:** [www.aaronline.com/event/e/feb17r](http://www.aaronline.com/event/e/feb17r)

\*cancellations received after February 10 are not eligible for a refund. C/E provided under the AAR school. Questions? Contact AAR 602-248-7787 (AAR, 255 E. Osborn, Phoenix, AZ 85012)