GRISAFE REAL ESTATE

PRESENTED BY:

THE ARIZONA ASSOCIATION OF REALTORS®

Have you built your real estate business based on your commitment to practicing ethically?

As a REALTOR® you have sworn to adhere to the Code of Ethics and Standards of Practice of the NATIONAL ASSOCIATION OF REALTORS®. This one-day course walks you step-by-step through the fundamentals of the Code of Ethics, standards of practice, commissions, standards and procuring cause.

THIS ONE DAY COURSE WILL FOCUS ON:

- ✓ Building awareness of the most common Code of Ethics violations and how to avoid them.
- ✓ Understanding the fiduciary responsibilities you have to your client.
- ✓ Defining "procuring cause" and identifying the main characteristics of a procuring cause dispute.
- ✓ Identify the steps in the professional standards complaint process.
- ✓ How to use the Code of Ethics in your everyday business practices.







FOR MORE INFORMATION

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August 17, 2016

Class Time: 9am - 4pm REGISTRATION: 8:30AM



These classes are presented through The Arizona Association of REALTORS® Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

Instructor:

Larry Hibler

License Renewal Hours:

3 Commissioner's Standards & 3 Legal Issues

Class locations:

Central Arizona Association of REALTORS®
Kingman/Golden Valley Association of REALTORS®
Lake Havasu Association of REALTORS®
Southeast AZ Association of REALTORS®
White Mountain Association of REALTORS®
Yuma Association of REALTORS®

REGISTER ONLINE:

www.aaronline.com/event/e/GRISREaug

REGISTRATION WILL CLOSE ON 8/11/2016

Fees:

\$ 69.00 Until: 8/11/2016

\$ 89.00 At Door

\$ 25.00 GRI last class fee

\$ 30.00 GRI Designee

**Please notify us 7 days in advance if you have any disability that requires special services or access.

<u>Cancellation policy:</u> Cancellations received prior to 8/11/2016 will be refunded less a \$25 admin fee. Cancellations received after 8/11/2016 are not eligible for a refund. 'No-shows' forfeit all fees.