

Phoenix Association of REALTORS® *presents ...*



DISCLOSURE & DUE DILIGENCE

Explore how to fulfill your disclosure obligations in a real estate transaction and explore the due diligence responsibilities of the parties.

DATE:

OCTOBER 12, 2016

9:00 a.m. – 4:00 p.m.

LOCATION:

Phoenix Association Of
REALTORS®
5033 N. 19th Avenue
Phoenix
602-246-1012

PRICE: \$79.00 (lunch
included)
\$89 At-Door
(pre-registration dead-
line: October 7)

INSTRUCTORS:

Rick Mack, Esq.
Frank Dickens

C/E: 6-disclosure

C/E Provided By:



YOU'LL LEAVE THE CLASS ABLE TO:

- Avoid the risks associated with failing to make the required disclosures to clients and non-clients.
- Identify required seller disclosures as required by common law and Arizona statute.
- Identify items required to be disclosed by buyers in a transaction.
- Understand how the *Buyer Advisory* can reduce liability.
- Avoid risks associated with inspections and investigations.

WHY THESE INSTRUCTORS? Rick Mack is the lead attorney with AAR's legal hotline program and attorney with Manning & Kass. Frank Dickens has been a licensed real estate agent in Arizona for over 36 years. The attorney and practitioner instructor team connects the information with the street practice leaving you with a thorough understanding of areas of risk and what you can do to minimize your risk.

To learn more about the rCRMS certification, visit

<http://www.aaronline.com/increase-knowledge/certified-risk-management-specialist-rcrms/>

BONUS: This class also offers credit towards the GRI designation

To learn more about the GRI designation, visit: www.azgri.com

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