



CERTIFIED
RISK MANAGEMENT
SPECIALIST

Employment, Agency, & The Standard of Care

May 28, 2025
9:00 a.m. - 4:00 p.m.

Many disputes arise when there is a failure to understand the terms of employment agreements and what constitutes an appropriate standard of care agency relationship.

- Describe what constitutes the standard of care required in Arizona.
- Implement strategies to avoid risks related to failing to adequately perform the duties required in an agency relationship.
- Explain how a commission is and is not earned under a listing agreement, as interpreted by Arizona courts.
- Reduce risks associated with commission disputes under co-brokerage agreements.



Rick Mack, Esq. Is the lead attorney with AAR's legal hotline program and attorney with Zelms Erlich Lenkov.



Jim Sexton Has been in Real Estate for 40+ years as an Office Manager, Broker Owner and Designated Broker.

BONUS: This class also offers credit towards the GRI designation

NOTE: This certification program is not affiliated with or endorsed by the National Association of REALTORS®.

LOCATION

LIVE @ WeSERV East Valley
Classroom
1733 E. Northrop Blvd.
Chandler, AZ 85226

CE

3 Agency &

3 Commissioner's Standards

(Fulfills Core course for CRMS & row 11 or 12 for GRI)

PRICE

REALTOR® Member

\$59 by 5/20/25

\$79 After 5/20/25

rCRMS Grad \$40

Non-REALTOR® Member

\$79 by 5/20/25

\$99 after 5/20/25

No Refunds after 5/18/25

Registration closes 5/24/25

<https://www.aaronline.com/calendar/view-event/?id=2031>

CE provided by the Arizona Association of



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