



# THE CONTRACT MATTERS!! PERFORM TO IMPRESS

September 29, 2020

## THE CONTRACT MATTERS!! PERFORM TO IMPRESS

**CE: 3 Contract**

**Time: 9am-Noon**

**Instructor: Mandy Neat**

Bring your 'A' game to the table with a deep dive into the Residential Real Estate Purchase Contract, which was designed to help buyer's agents better advocate for their clients and present a complete and transparent offer that reflects their needs.

In this class you'll discover:

- A well written offer is your fiduciary duty
- How to write to impress and win the contract
- What you should know prior to writing an offer
- How to present to the other side professionally
- What a complete offer looks like



**Mandy Neat** is an active REALTOR® in West Maricopa County and is passionate about making a difference in the real estate industry.

## LIVE STREAMED

Via Zoom

CE

Issued by AAR

## PRICE

\$20  
by 9/25/2020

No refunds after  
9/19/2020

## Registration Link

[https://www.aaronline.com/  
events/?u=CE09292020](https://www.aaronline.com/events/?u=CE09292020)



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