

ESSENTIAL SKILLS FOR A SUCCESSFUL CLOSING

November 9th-10th
1pm-4pm each day

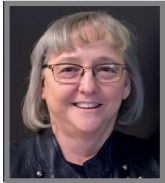
CE: 6 Legal Issues

BONUS: *This class offers credit towards the GRI Designation row 4*

The manner in which transactional financing is secured and escrow instructions are set forth plays a critical role in how the parties' obligations may be enforced in court.

Upon completion of this course, you will be able to:

- Explain differences in the types of lenders and identify red flags that may indicate predatory lending practices.
- Identify the benefits and risk-reducing functions of the Pre-Qualification and the Loan Status Update (LSU) forms provided by AAR.
- Describe the relationship between a sales contract and escrow instructions.
- Identify the risks associated with the provisions of the Commitment for Title Insurance form.
- Explain potential post-closing risks associated with inadequate title insurance and forfeiture of a property due to nonpayment.



Instructor: Kathy Laswick

Kathy Laswick has been in real estate for over 19 years and is a broker with Realty ONE Group.

To learn more about the rCRMS certification, visit

<http://www.aaronline.com/increase-knowledge/certified-risk-management-specialist-rcrms/>

BONUS: This class also offers credit towards the GRI designation

To learn more about the GRI designation, visit: www.azgri.com

LOCATION

Live Streamed Via Zoom

CE

Issued by AAR

PRICE

\$59

By 11/5/2020

No refunds after 10/30/2020

Registration Link:

[https://www.aaronline.com/
event/e/CRMS11092020](https://www.aaronline.com/event/e/CRMS11092020)



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