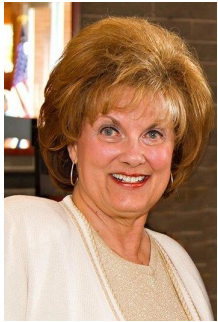


ESSENTIAL SKILLS FOR A SUCCESSFUL CLOSING

June 11, 2020 | 1pm-4pm
June 12, 2020 | 9am-Noon



ESSENTIAL SKILLS FOR A SUCCESSFUL CLOSING

CE: 6 Legal Issues

Instructors: Marge Lindsay & Jesi Wolnik, Esq.

The manner in which transactional financing is secured and escrow instructions are set forth plays a critical role in how the parties' obligations may be enforced in court.



Upon completion of this course, you will be able to:

- Explain differences in the types of lenders and identify red flags that may indicate predatory lending practices.
- Identify the benefits and risk-reducing functions of the Pre-Qualification and the Loan Status Update (LSU) forms provided by AAR.
- Describe the relationship between a sales contract and escrow instructions.
- Identify the risks associated with the provisions of the Commitment for Title Insurance form.
- Explain potential post-closing risks associated with inadequate title insurance and forfeiture of a property due to nonpayment.

LOCATION
zoom

CE

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BONUS: This class also offers credit towards the GRI designation

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