EMPLOYMENT, AGENCY & THE STANDARD OF CARE

CE: 3 Agency & 3 Commissioner's Standards

Instructor: Kathy Laswick

Many disputes arise when there is a failure to understand the terms of employment agreements and what constitutes an appropriate standard of care agency relationship.

- Describe what constitutes the standard of care required in Arizona.
- Implement strategies to avoid risks related to failing to adequately perform the duties required in an agency relationship.
- Explain how a commission is and is not earned under a listing agreement, as interpreted by Arizona courts.
- Reduce risks associated with commission disputes under



Kathy Laswick has been in real estate for over 19 years and is a broker with Realty ONE Group.

To learn more about the rCRMS certification, visit

http://www.aaronline.com/increase-knowledge/certified-risk-management-specialist-rcrms/

BONUS: This class also offers credit towards the GRI designation

To learn more about the GRI designation, visit: www.azgri.com

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