



### **LEASING ESSENTIALS**

## **CE: 3 Contract & 3 Legal Issues**

Time: 9AM- 4PM | Instructor: Sue Flucke

Master the essential elements of real estate leasing, including landlord/tenant laws, property management and a broker's responsibility in this specialty.

# Upon completion of this course, students will be able to:

- Avoid risks addressed by the AAR Residential Lease Agreement ("Agreement").
- Describe how the Agreement protects tenants and landlords in a leasing transaction.
- Explain the requirements of ARLTA as they relate to the duties of landlords and tenants.
- Identify the risks associated with noncompliance with ARLTA.
- Describe the statutory requirements of property management agreements

Sue Flucke has been in real estate for over 27 years and is an associate broker and property management veteran. She was the 2019 President and current Board member of the Phoenix REALTORS®, Director of the Arizona Association of REALTORS® (AAR), and a Director of the National Association of REALTORS® (NAR.)

#### To learn more about the rCRMS certification, visit

http://www.aaronline.com/increase-knowledge/certified-risk-management-specialist-rcrms/

**BONUS:** This class also offers credit towards the GRI designation

To learn more about the GRI designation, visit: www.azgri.com

## LOCATION

Phoenix REALTORS® 7878 N 16th St Phoenix, AZ 85020



**CE**Issued by AAR

PRICE \$59

By 2/6/2020

**\$79** 

At- Door

No refunds after February 1,2020

At door subject to availability; materials not guaranteed

REGISTER BY FEBRURARY 6

https://www.aaronline.com/events/? u=CRMS02112020



