



**Broker University**



Broker University is proudly brought to you by the  
**ARIZONA ASSOCIATION OF REALTORS®**

September 18 & 23, 2019

**Live-Stream Locations:**

- Bullhead City/Mohave Valley
- Kingman/Golden Valley
- Sedona/Verde Valley
- Southeast Arizona
- White Mountain
- Yuma



Live-stream feeds to remote locations: Students will be able to see, hear and engage with the instructor. In your home town. Quality education without the expense of travel.

C/E Provided By AAR

**Instructor:**

Laura Kovacs



Register by 9/12  
No refunds after 9/8  
*At door subject to availability;  
materials not guaranteed*

**Broker Management Clinics**

**September 18, 2019**

**BMC #1: Statutes & Rules (9:00– Noon)**

**3-Commissioner’s Standards**

This class provides a review of the Arizona Revised Statutes and Commissioner’s Rules as they apply to the management of a brokerage and the oversight of licensees including disclosures, contracts, fiduciary duties, advertising, record keeping, trust account management, and employment agreements as well as compliance and risk management activities.

**BMC #2: Broker Policies (1:00—4:00)**

**3-Commissioner’s Standards**

Explore suggested policies addressing top issues in Arizona as well as examine ADRE regulations, including the management of transaction files and storing and managing confidential data. The class will also identify key components of well written office policies to minimize risk and clarify interpretation to better provide a clear understanding and expectations of licensees under the supervision of a broker.

**September 23, 2019**

**BMC #3: Supervision (1:00—4:00)**

**3-Commissioner’s Standards**

Review the duties of a broker as required by the ADRE Commissioner’s Rules, and the general requirements of broker employment agreements, who is responsible for supervision and the consequences for failing to supervise. Discuss agency relationships and identify the risks association with different kinds of agency relationships, how they will be handled and what the standard of care will be.

*Register Today!*

**Register by 9/12 <http://bit.ly/2KfEJzI>**

**Online \$25 each, \$55 all | At Door \$45 each, \$75 all**



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**REALTORS®**

**REAL SOLUTIONS. REALTOR® SUCCESS.**

