



The Contract Matters!! Perform to Impress & What Your Buyer Doesn't Know Can Hurt You

DATE

November 26, 2019
9AM-4PM

LIVE STREAMED TO

Bullhead City/Mohave Valley
Kingman/ Golden Valley
Lake Havasu
Prescott
Southeast AZ (Sierra Vista)
White Mountain
Yuma

CE

CE issued by AAR
3 Hours Contract Law
3 Hours Disclosure

PRICE

\$20 for one course by 11/21/19
\$40 at door
\$35 for both courses / \$ 55 at door
No refunds after 11/16/19

*At door subject to availability;
materials not guaranteed.*

The Contract Matters!! Perform to Impress

CE: 3 Hours Contract Law

Time: 9AM-Noon

Instructor: Mandy Neat

Class Description:

Bring your 'A' game to the table with a deep dive into the Residential Real Estate Purchase Contract, which was designed to help buyer's agents better advocate for their clients and present a complete and transparent offer that reflects their needs.

What Your Buyer Doesn't Know Can Hurt You

CE: 3 Hours Disclosure

Time: 1PM- 4PM

Instructor: Keri Means

Class Description:

Explore your disclosure obligations to the client and non-client. Learn how to avoid inadvertent non-disclosures and discover how to identify a material fact.

STREAMING LIVE 

Arizona Association of REALTORS® presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

REGISTER BY November 21, 2019
www.aaronline.com/event/e/CE11262019