





Learn Through Highly Interactive Scenario Discussion

INDUSTRY PARTNERS CONFERENCE 2019

REALTORS°... LOAN OFFICERS... ESCROW OFFICERS... ALL LEARNING TOGETHER!

Details Matter

SRegistration:

\$119 At-Door

The Art and Science of a Successful Closing

• Immerse yourself into the what if, what now, and what really happens in real estate scenarios.

ARIZONA REALTORS

- Learn with REALTORS[®], escrow, mortgage, and other key players in the real estate transaction.
- Hear and learn from practitioner panels and future trend speakers.
 - What really matters in the real estate process:
 - Signatures Matter: Valid Contracts
 - Earnest Money: Protecting Your Clients Asset
 - Verbiage: Does It Really Need to Be Written?
 - Value: Understanding the Appraisal Process
 - New Build Contracts: Key Points to Remember

CE: 3 Contract Law / 3 General Real Estate

SEP. 17 BLACK CANYON CONFERENCE CENTER BLACK CANYON CONFERENCE CENTER REGISTER ONLINE AT WWW.REGONLINE.COM/2019IPC



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THIS CONFERENCE SELLS OUT EVERY YEAR! REGISTER EARLY!







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