







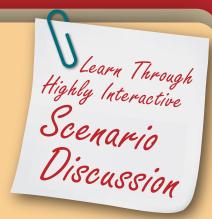
INDUSTRY PARTNERS CONFERENCE 2019

REALTORS[®]... Loan officers... escrow officers... *All learning together!*

Details Matter

The Art and Science of a Successful Closing

- Immerse yourself into the what if, what now, and what really happens in real estate scenarios.
- Learn with REALTORS®, escrow, mortgage, and other key players in the real estate transaction.
- Hear and learn from practitioner panels and future trend speakers.





- What really matters in the real estate process:
 - Signatures Matter: Valid Contracts
 - Earnest Money: Protecting Your Clients Asset
 - verbiage: Does It Really Need to Be Written?
 - Value: Understanding the Appraisal Process
 - New Build Contracts: Key Points to Remember

CE: Pending

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