

# Which Form Do I Use? & What Your Buyers Doesn't Know Can Hurt You

# **DATE**

May 21, 2019 9AM-4PM

# LIVE STREAMED TO

Bullhead City/Mohave Valley
Central Arizona
Kingman/Golden Valley
Lake Havasu (PM Class Only)
Northern Arizona
Prescott
Southeast AZ
White Mountain
Yuma

# **PRICE**

\$20 for one course / \$40 at door \$35 for both courses / \$55 at door No refunds after 5/11 At door subject to availability; materials not guaranteed

# **INSTRUCTORS**





**Kathy Laswick** 

**Mandy Neat** 

CE Issued by AAR

### Which Form Do I Use?

CE: 3 Contract 9AM-12PM

Instructor: Kathy Laswick

Avoid delays and misunderstanding in your transaction through the proper use of forms. This class will discuss the forms and addenda related to the AAR Residential Resale Real Estate Contract following by selecting the proper form or addenda relating based on common transaction scenarios.

# What Your Buyer Doesn't Know Can Hurt You

CE: 3 Disclosure

1PM-4PM

Instructor: Mandy Neat

Explore your disclosure obligations to the client and non-client. Learn how to avoid inadvertent non-disclosures and discover how to identify a material fact.

Arizona Association of REALTORS® presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.



REGISTER BY May 16 http://bit.ly/2FL3Wj0





