

MASTERING RESIDENTIAL RESALE TRANSACTION

Get a detailed look at the framework that makes up the AAR's Residential Resale Purchase Contract, as well as other related forms and addenda often used in connection with the resale contract.

DATE

April 18-19, 2019
9AM-4PM
Check-in 8:30AM

LOCATION

Lake Havasu Association of
REALTORS®
2293 Swanson Ave
Lake Havasu City



PRICE

\$79 by 4/14
\$99 at door
No refunds after 4/8
*At door subject to availability;
materials not guaranteed*

INSTRUCTOR

Mary Frances Coleman, Esq.

CE

9 Contract, 3 Disclosure
CE provided by AAR

- Describe the framework of real property contracts
- Properly execute the resale contract
- Explain the risk associated with the various sections of the resale contract
- Describe the function of related forms and addenda commonly used in connection with the resale contract.
- Use the provisions of the resale contract to avoid sticky situations

INSTRUCTOR

Mary Frances Coleman, Esq. is a licensed attorney, a REALTOR®, a broker and a coach who has spent her entire 20+ years on real estate transactional issues. Her high energy delivery connects the information with the street practice leaving you with a thorough understanding of areas of risk and what you can do to minimize your risk.



To learn more about the rCRMS certification, visit

<http://www.aaronline.com/increase-knowledge/certified-risk-management-specialist-rcrms/>

BONUS: This class also offers credit towards the GRI designation

To learn more about the GRI designation, visit: www.azgri.com

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