



GRADUATE, REALTOR® INSTITUTE

FINANCING FROM PREPARATION TO CLOSING

Register: www.aaronline.com/event/e/GRI05142019

6CE General

**GRI Requirements Form:
Row 4**

**Continuing Education
provided by the
Arizona REALTORS®**

Tuesday, May 14, 2019
9:00 AM - 4:00PM
Registration 8:30AM

Presented
by the:



ARIZONA
association of
REALTORS®

Do you understand financing enough to help your clients through the real estate transaction?

This course covers the life cycle of the loan process from pre-qualification through close of escrow.

This course will focus on:

- Understanding the mortgage market and the agent's role in the loan approval process.
- Up-to-date FHA/VA underwriting guidelines and what underwriters look for.
- What type of inquiries have the largest impact on your clients' credit, understanding FICO scores and how to buy a home after foreclosure?

**Instructor:
Jimmy
Vercellino**



**Online Registration closes
on 5/8/2019 @ noon**

Fees:

- \$59.00 until 5/8/2019
- \$89.00 At Door
- \$99.00 Non REALTOR® member
- \$30.00 GRI Graduates

STREAMING LIVE



Class locations:

Bullhead Association
Kingman Association
Lake Havasu Association
Northern Arizona Association
Prescott Area Association
Sedona/Verde Valley Association
Southeast Arizona Association
White Mountain Association
Yuma Association

Cancellation Policy:

Cancellations received prior to 5/4/2019 will be refunded less a \$25 admin fee. Cancellations received after 5/4/2019 are not eligible for a refund.

"No-shows" forfeit all fees.

Please notify us 7 days in advance if you have any disability that requires special services or access.