

EMPLOYMENT, AGENCY AND THE STANDARD OF CARE

Many disputes arise when there is a failure to understand the terms of employment agreements and what constitutes an appropriate standard of care agency relationship.

DATE

November 4, 2019
9AM-4PM

LOCATION

White Mountain
Association of
REALTORS®
5658 Hwy. 260
Lakeside, AZ 85929



PRICE

**WMAR Members Only
Complimentary**

Non WMAR Members
\$59 by 10/31/19
\$79 at door

At door subject to
availability; materials not
guaranteed

CE

3 Agency
3 Commissioner's
Standards
CE provided by AAR

- Describe what constitutes the standard of care required in Arizona.
- Implement strategies to avoid risks related to failing to adequately perform the duties required in an agency relationship.
- Explain how a commission is and is not earned under a listing agreement, as interpreted by Arizona courts.
- Reduce risks associated with commission disputes under co-brokerage agreements.

INSTRUCTORS

Marge Lindsay has been in real estate for over 45 years most of which have been in a broker/manager role.



Jesi Wolnik owns Realty SME, a consulting and mediation firm. Additionally, Jesi was a real estate attorney, with 19 years of experience as a licensed real estate broker, before joining R.O.I. Properties to focus on judicial appointments.



To learn more about the rCRMS certification, visit

<http://www.aaronline.com/increase-knowledge/certified-risk-management-specialist-rcrms/>

BONUS: This class also offers credit towards the GRI designation

To learn more about the GRI designation, visit: www.azgri.com

REGISTER BY OCTOBER 31, 2019

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