

* EMPLOYMENT, AGENCY AND THE STANDARD OF CARE

Many disputes arise when there is a failure to understand the terms of employment agreements and what constitutes an appropriate standard of care agency relationship.

DATE

April 16, 2019 9AM-4PM

LOCATIONS

Bullhead City/Mohave Valley
Kingman/ Golden Valley
Lake Havasu
Northern Arizona
Prescott
Sedona / Verde Valley
Southeast AZ
White Mountain
Yuma



PRICE

\$49 by 4/11
\$69 at door
No refunds after 4/6
At door subject to availability;
materials not guaranteed

CE

3 Agency 3 Commissioner's Standards CE provided by AAR

- Describe what constitutes the standard of care required in Arizona.
- Implement strategies to avoid risks related to failing to adequately perform the duties required in an agency relationship.
- Explain how a commission is and is not earned under a listing agreement, as interpreted by Arizona courts.
- Reduce risks associated with commission disputes under co-brokerage agreements.

INSTRUCTOR

Mary Frances Coleman, Esq. is a licensed attorney, a REALTOR®, a broker and a coach who has spent her entire 20+ years on real estate transactional issues. Her high energy delivery connects the information with the street practice leaving you with a thorough understanding of areas of risk and what you can do to minimize your risk.



Arizona Association of REALTORS® presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

To learn more about the rCRMS certification, visit

www.aaronline.com/increase-knowledge/certified-risk-management-specialist-rcrms/
BONUS: This class also offers credit towards the GRI designation
To learn more about the GRI designation, visit: www.azgri.com

REGISTER BY APRIL 11

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