

Many disputes arise when there is a failure to understand the terms of employment agreements and what constitutes an appropriate standard of care agency relationship.

## DATE

September 26, 2019  
9AM-4PM

## LOCATION

WeMAR  
9001 W Union Hills Drive  
#8  
Peoria



## PRICE

\$59 by 9/22  
\$79 at door  
No refunds after 9/16  
*At door subject to  
availability; materials not  
guaranteed*

## CE

3 Agency  
3 Commissioner's  
Standards  
*CE provided by AAR*

- Describe what constitutes the standard of care required in Arizona.
- Implement strategies to avoid risks related to failing to adequately perform the duties required in an agency relationship.
- Explain how a commission is and is not earned under a listing agreement, as interpreted by Arizona courts.
- Reduce risks associated with commission disputes under co-brokerage agreements.

## INSTRUCTORS



**Kathy Laswick** has been in real estate for over 19 years and is a broker with Realty ONE Group.



**Rick Mack, Esq.** is the lead attorney with AAR's legal hotline program and attorney with Manning & Kass.

To learn more about the rCRMS certification, visit

<http://www.aaronline.com/increase-knowledge/certified-risk-management-specialist-rcrms/>

**BONUS:** This class also offers credit towards the GRI designation

To learn more about the GRI designation, visit: [www.azgri.com](http://www.azgri.com)

## Register by September 22

<http://bit.ly/318XKup>