

EMPLOYMENT, AGENCY AND THE STANDARD OF CARE

Many disputes arise when there is a failure to understand the terms of employment agreements and what constitutes an appropriate standard of care agency relationship.

DATE

February 26, 2019
9AM-4PM

LOCATION

Phoenix Association of
REALTORS®
5033 N 19th Avenue



PRICE

\$59 by 2/21
\$79 at door

No refunds after 2/16
*At door subject to
availability; materials not
guaranteed*

CE

3 Agency
3 Commissioner's
Standards
CE provided by AAR

- Describe what constitutes the standard of care required in Arizona.
- Implement strategies to avoid risks related to failing to adequately perform the duties required in an agency relationship.
- Explain how a commission is and is not earned under a listing agreement, as interpreted by Arizona courts.
- Reduce risks associated with commission disputes under co-brokerage agreements.

INSTRUCTOR

Mary Frances Coleman, Esq. is a licensed attorney, a REALTOR®, a broker and a coach who has spent her entire 20+ years on real estate transactional issues. Her high energy delivery connects the information with the street practice leaving you with a thorough understanding of areas of risk and what you can do to minimize your risk.



To learn more about the rCRMS certification, visit

<http://www.aaronline.com/increase-knowledge/certified-risk-management-specialist-rcrms/>

BONUS: This class also offers credit towards the GRI designation

To learn more about the GRI designation, visit: www.azgri.com

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