

Many disputes arise as a result of the parties' failure to understand the terms of employment agreements and what constitutes an appropriate standard of care agency relationship.

NOVEMBER 14, 2018

9AM – 4PM

LOCATION:

Scottsdale Area Association
of REALTORS®
8600 E Anderson Drive



PRICE:

\$59.00 by 11/8

\$69.00 at door

No refunds after 11/4

*At door subject to availability;
materials not guaranteed*

INSTRUCTORS:

Rick Mack, Esq.
Stacey Onnen

C/E:

3 Agency/3 Commissioner's
Standards

C/E Provided By: AAR

Upon completion of this course, you will be able to:

- Describe what constitutes the standard of care required in Arizona.
- Implement strategies to avoid risks related to failing to adequately perform the duties required in an agency relationship.
- Explain how a commission is and is not earned under a listing agreement, as interpreted by Arizona courts.
- Reduce risks associated with commission disputes under co-brokerage agreements.

WHY THESE INSTRUCTORS?

Rick Mack, Esq. is the lead attorney with AAR's legal hotline program and attorney with Manning & Kass.



Stacey Onnen is the designated broker for eXp Realty, and has been an active realtor since 1998.



To learn more about the rCRMS certification, visit
<http://www.aaronline.com/increase-knowledge/certified-risk-management-specialist-rcrms/>

BONUS: This class also offers credit towards the GRI designation
To learn more about the GRI designation, visit: www.azgri.com

REGISTER BY NOVEMBER 8, 2018

<http://bit.ly/2y0JoQB>