

DISCLOSURE & DUE DILIGENCE

Explore how to fulfill your disclosure obligations in a real estate transaction and explore the due diligence responsibilities of the parties.

COURSE LEARNING OBJECTIVES

Upon completion of this course, students will be able to:

- Avoid the risks associated with failing to make the required disclosures to clients and non-clients.
- Identify required seller disclosures as required by common law and Arizona statute.
- Identify items required to be disclosed by buyers in a transaction.
- Understand how the Buyer Advisory can reduce liability.
- Avoid risks associated with inspections and investigations.

What students are saying:

Definition of service animals very helpful.

Learning the court cases behind the decisions helped me understand the issues better.

Explanation of SPDS and Buyers Advisory improved understanding and ability.

Every topic covered was valuable. Being new to real estate it was very informative.

Excellent discussion, comments, questions throughout the class- very educational!!

This course offers credits toward the rCRMS certification and GRI designation.

Go the extra mile to protect your client's interests as well as manage your risks!

REGISTER online by 10/18 at <https://www.aaronline.com/calendar/view-event/?id=1096>

DATE

October 24, 2018
9AM – 4PM

LOCATION

West USA classroom
2355 W. Utopia
Phoenix, AZ 85027

PRICE

\$59 by 10/18
\$79 at door
Breakfast and Lunch
provided

INSTRUCTORS

Marge Lindsay
Jesi Wolnik, Esq.

CE

6 Disclosure*

*CE provided by AAR

No cancellation refunds
after 10/14.

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