



CERTIFIED  
RISK MANAGEMENT  
SPECIALIST

All signs point to success!



# LEASING ESSENTIALS

Friday  
August 17th  
9am-4pm

WestUSA Corporate  
Training Center  
2355 W. Utopia Road  
Phoenix, AZ 85027



Breakfast & Lunch  
Included!

**3CE**  
Legal Issues

**3CE**  
Contract Law

This course addresses risk management topics and issues related to the AAR Residential Leasing Agreement, landlord/tenant laws, and brokers/agents' responsibilities.

### Instructors:

**Sue Flucke**  
West USA Realty



**Denise Holliday**  
Holliday & Holliday, PC



### COURSE LEARNING OBJECTIVES

Upon completion of this course, students will be able to:

- Avoid risks addressed by the AAR Residential Lease Agreement ("Agreement").
- Describe how the Agreement protects tenants and landlords in a leasing transaction.
- Explain the requirements of ARLTA as they relate to the duties of landlords and tenants.
- Identify the risks associated with noncompliance with ARLTA.
- Describe the statutory requirements of property management agreements.

### WHY ATTEND

This course addresses risk management topics and issues related to the AAR Residential Leasing Agreement, landlord/tenant laws, property management and brokers' responsibilities.

### What students are saying:

- Very informative and eye opening
- Understanding the potential areas of risk and need for detailed documentation
- Going over lease agreement step by step
- Every topic covered was valuable. Being new to real estate it was very informative
- Excellent discussion, comments, questions throughout the class- very educational!!

**This course offers credits toward the rCRMS certification and GRI designation.**

**Go the extra mile to protect your client's interests as well as manage your risks!**

**REGISTER online at [www.aaronline.com/event/e/CRMS08172018](http://www.aaronline.com/event/e/CRMS08172018).**

**Price**  
**\$59 thru August 13th**  
**\$79 after August 13th**  
**Breakfast and Lunch provided**

No cancellation refunds  
after August 18th

\*CE provided by AAR

Presented by:



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602-390-4272 Direct 7025 E Greenway Pkwy., Ste. 100  
480-383-6017 Fax Scottsdale, AZ 85254  
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