







## INDUSTRY PARTNERS CONFERENCE 2018

REALTORS<sup>®</sup>... Loan officers... escrow officers... *All learning together!* 

9-14-2018, 8:30am-4:30pm

## Look Both Ways Protecting the Transaction

SEARLY BIRD

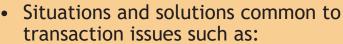
REGISTRATION

July 30 through

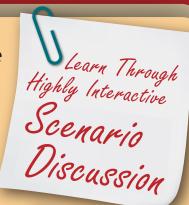
August 31

885

- Understand emerging business models and practices in the real estate lending and title/escrow industries
- Issues that REALTORS® and lenders should be discussing with the buyers and sellers and when the discussions should take place



- Seller concessions
- Appraisals
- Inspections and the BINSR
- Loan denials
- Cure period notice
- Contract promises the buyer and seller made
- Who gets the earnest money
- Wire fraud and other schemes





C/E: 3 Hours Contract Law
3 Hours General RE



• EHKLY BIKU KEGISTKHTIUII //30-8/31 = \$85 • GENERAL REGISTRATION 9/1-9/7 = \$99 • AT-DOOR REGISTRATION = \$119

REGISTER ONLINE AT WWW.REGONLINE.COM/2018IPC



THIS CONFERENCE SELLS OUT EVERY YEAR! REGISTER EARLY!



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