



INDUSTRY PARTNERS CONFERENCE 2018

REALTORS®... LOAN OFFICERS... ESCROW OFFICERS... *ALL LEARNING TOGETHER!*

9-14-2018, 8:30am-4:30pm

Look Both Ways

Protecting the Transaction

- Understand emerging business models and practices in the real estate lending and title/escrow industries
- Issues that REALTORS® and lenders should be discussing with the buyers and sellers and when the discussions should take place
 - Situations and solutions common to transaction issues such as:
 - Seller concessions
 - Appraisals
 - Inspections and the BINSR
 - Loan denials
 - Cure period notice
 - Contract promises the buyer and seller made
 - Who gets the earnest money
 - Wire fraud and other schemes

Learn Through Highly Interactive Scenario Discussion

If you register by August 13 you will be entered in a drawing to win a \$150 GIFT CARD

EARLY BIRD REGISTRATION July 30 through August 31 \$85

*C/E: 3 Hours Contract Law
3 Hours General RE*

SEP. 14 @ EMBASSY SUITES

4415 E PARADISE VILLAGE PHWY S, PHOENIX, AZ 85032

EARLY BIRD REGISTRATION 7/30-8/31 = \$85
GENERAL REGISTRATION 9/1-9/7 = \$99
AT-DOOR REGISTRATION = \$119

REGISTER ONLINE AT WWW.REGONLINE.COM/2018IPC



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Toll-free in AZ: 800.426.7274 • Web: www.aaronline.com

THIS CONFERENCE SELLS OUT EVERY YEAR! REGISTER EARLY!



CONTINUE THE CONVERSATION ONLINE!



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