



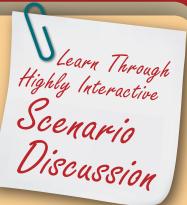


INDUSTRY PARTNERS CONFERENCE 2018

REALTORS[®]... LOAN OFFICERS... ESCROW OFFICERS... *All learning together!*

Look Both Ways Protecting the Transaction

- Understand emerging business models and practices in the real estate lending and title/escrow industries
- Issues that REALTORS[®] and lenders should be discussing with the buyers and sellers and when the discussions should take place
 - Situations and solutions common to transaction issues such as:
 - Seller concessions
 - Appraisals
 - Inspections and the BINSR
 - Loan denials
 - Cure period notice
 - Contract promises the buyer and seller made
 - Who gets the earnest money
 - Wire fraud and other schemes



SEP. 14 Registration opens soon!



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