



Making Your Client Matter & What's Fair is Fair

November 27, 2018

DATE:

Tuesday, November 27, 2018
9:00 AM—4:00 PM

LIVE STREAMED TO:

Bullhead City/Mohave Valley
Kingman/Golden Valley
Lake Havasu
Prescott
Sedona/Verde Valley
Southeast AZ/Sierra Vista
Western Pinal
White Mountain
Yuma

PRICE:

\$20 for one course / \$30 at door
\$35 for both courses / \$45 at door

INSTRUCTORS:



Mandy Neat



Melinda Eslinger

Making Your Clients Matter (C/E: 3 Agency)

Mandy Neat
9AM-12PM

Make more out of your fiduciary duties. Learn more about your REALTOR® responsibilities. Are you upholding them? Get a better understanding of the Arizona Commissioner Rules and learn how to use them to improve your professional conduct and apply the Platinum Rule to your business.

What's Fair is Fair (C/E: 3 Fair Housing)

Melinda Eslinger
1PM-4PM

Some behaviors might not strike you as clear-cut violations of the federal Fair Housing Act. Learn to identify fair housing discrimination through a review of court cases, practical examples and a journey through history. You will leave class able to recognize fair housing discrimination and will receive tips on how to avoid overstepping the law.

Instructors:

Mandy Neat is an active REALTOR® in West Maricopa County and is passionate about making a difference in the real estate industry. **Melinda Eslinger** is the Designated Broker/Owner for Long Realty. She thrives on helping people through the real estate process.

STREAMING LIVE 

Arizona Association of REALTORS® presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

REGISTER BY 11/22: <http://bit.ly/2NMsDCN>

*Cancellations received after 11/17 are not eligible for a refund. C/E provided under the AAR school.



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