



## Contract Clauses and Contingencies & What Your Buyer Doesn't Know Can Hurt You

### July 31, 2018

#### DATE:

Tuesday, July 31, 2018  
9:00 AM—4:00 PM

#### LIVE STREAMED TO:

Bullhead City/Mohave Valley  
Central Arizona  
Kingman/Golden Valley  
Lake Havasu  
Prescott Area  
Sedona/Verde Valley  
Western Pinal  
White Mountain  
Yuma

#### PRICE:

\$20 for one course / \$30 at door  
\$35 for both courses / \$45 at door

#### INSTRUCTORS:

Jesi Wolnik, Esq.  
Gary Nelson



#### Contract Clauses and Contingencies

C/E: 3 Contract  
9AM-12PM  
Jesi Wolnik, Esq.

Have you really read the contract? Do you know what to do when real world transactions aren't text book examples? Take a deep dive into the contract and the various contingency clauses you'll encounter to better cover yourself and your client against misunderstandings.

#### What Your Buyer Doesn't Know Can Hurt You

C/E: 3 Disclosure  
1PM-4PM  
Gary Nelson

Explore your disclosure obligations to the client and non-client. Learn how to avoid inadvertent non-disclosures and discover how to identify a material fact.

Arizona Association of REALTORS® presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

STREAMING LIVE 

### REGISTER BY 7/26

[www.aaronline.com/event/e/CE07312018](http://www.aaronline.com/event/e/CE07312018)

\*Cancellations received after 7/21 are not eligible for a refund. C/E provided under the AAR school.



255 E. Osborn Rd., Suite 200 • Phoenix, AZ 85012  
Telephone: 602.248.7787 • Toll-free in AZ: 800.426.7274 • Fax: 602.351.2474  
[www.aaronline.com](http://www.aaronline.com)