

MASTERING RESIDENTIAL RESALE TRANSACTION

Get a detailed look at the framework that makes up the AAR's Residential Resale Purchase Contract, as well as other related forms and addenda often used in connection with the resale transaction.

JULY 26-27, 2018

9:00 AM - 4:00 PM Check-in 8:30 AM

LOCATIONS:

Bullhead City/Mohave Valley
Kingman/Golden Valley
Lake Havasu
Prescott Area
Sedona/Verde Valley
Southeast AZ (Sierra Vista)
Western Pinal
White Mountain
Yuma

PRICE:

\$69 by 7/22 \$79 at door No refunds after 7/16 At door subject to availability; materials not guaranteed

INSTRUCTOR:

Mary Frances Coleman

C/E:

6 Contract Law 6 Disclosure

C/E provided by AAR

YOU'LL LEAVE THE CLASS ABLE TO:

- Describe the framework of real property contracts
- Properly execute the resale contract
- Explain the risk associated with the various sections of the resale transaction.
- Describe the function of related forms and addenda commonly used in connection with the resale contract.
- Use the provisions of the resale contract to avoid sticky situations

WHY THIS INSTRUCTOR?

Mary Frances Coleman, Esq. is a licensed attorney, a REALTOR®, a broker and a coach who has spent her entire 20+ years on real estate transactional issues. Her high energy delivery connects information with street practice, leaving you with a thorough understanding of areas of risk and what you can do to minimize it.



To learn more about the rCRMS certification, visit

http://www.aaronline.com/increase-knowledge/certified-risk-management-specialist-rcrms/

BONUS: This class also offers credit towards the GRI designation

To learn more about the GRI designation, visit: www.azgri.com



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