

DISCLOSURE & DUE DILIGENCE

MAY 22, 2018

9:00 a.m. – 4:00 p.m.

LOCATION:

Bullhead City/Mohave Valley
Central Arizona
Kingman/Golden Valley
Lake Havasu
Prescott Area
Sedona/Verde Valley
Southeast Arizona/Sierra
Vista
Western Pinal
White Mountain
Yuma

PRICE:

Before 5/17 \$49.00

At-door: \$59.00

No refunds after 5/15

*At door subject to availability;
materials not guaranteed*

INSTRUCTOR:

Mary Francis Coleman

C/E: 6 Disclosure

C/E Provided By AAR

This course offers GRI credit in Arizona

Explore how to fulfill your disclosure obligations in a real estate transaction and explore the due diligence responsibilities of the parties.

YOU'LL LEAVE THE CLASS KNOWING HOW TO:

- Avoid the risks associated with failing to make the required disclosures to clients and non-clients.
- Identify required seller disclosures as required by common law and Arizona statute.
- Identify items required to be disclosed by buyers in a transaction.
- Understand how the *Buyer Advisory* can reduce liability.
- Avoid risks associated with inspections and investigations.

WHY THIS INSTRUCTOR?

Mary Frances Coleman is a licensed attorney, a REALTOR®, a broker and a coach who has spent her entire 20+ years on real estate transactional issues. Her high energy delivery connects the information with the street practice leaving you with a thorough understanding of areas of risk and what you can do to minimize your risk..

STREAMING LIVE

Classes are live streamed into local Association classrooms from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate **LIVE**.

To learn more about the rCRMS certification, visit

<http://www.aaronline.com/increase-knowledge/certified-risk-management-specialist-rcrms/>

To learn more about the GRI designation, visit: www.azgri.com

REGISTER BEFORE MAY 17, 2018

www.aaronline.com/event/e/CRMS05222018