

**APRIL 4, 2018**

9:00 a.m. – 4:00 p.m.

**LOCATION:**

PHOENIX ASSOCIATION OF  
REALTORS®  
5033 North 19th Avenue  
#108  
Phoenix, AZ 85015

**PRICE:**

Before 3/29: \$59.00

At-door: \$69.00

No refunds after 3/28

*At door subject to availability;  
materials not guaranteed*

**INSTRUCTORS:**

Rick Mack  
Frank Dickens

**C/E:** 6 Disclosure

**C/E Provided By: AAR**



Explore how to fulfill your disclosure obligations in a real estate transaction and explore the due diligence responsibilities of the parties.

**YOU'LL LEAVE THE CLASS KNOWING:**

- Avoid the risks associated with failing to make the required disclosures to clients and non-clients.
- Identify required seller disclosures as required by common law and Arizona statute.
- Identify items required to be disclosed by buyers in a transaction.
- Understand how the *Buyer Advisory* can reduce liability.
- Avoid risks associated with inspections and investigations.

**WHY THESE INSTRUCTORS?**

The attorney and practitioner instructor team of Rick Mack and Frank Dickens connects the information with the street practice leaving you with a thorough understanding of areas of risk and what you can do to minimize your risk.



**Rick Mack** is the lead attorney with AAR's legal hotline program and attorney with Manning & Kass.



**Frank Dickens** has been a licensed real estate agent in Arizona for over 36 years.

**To learn more about the rCRMS certification, visit**

<http://www.aaronline.com/increase-knowledge/certified-risk-management-specialist-rcrms/>

**To learn more about the GRI designation, visit:** [www.azgri.com](http://www.azgri.com).

**REGISTER BEFORE MARCH 29TH**

[www.aaronline.com/event/e/CRMS04042018](http://www.aaronline.com/event/e/CRMS04042018)