

ESSENTIAL SKILLS FOR A SUCCESSFUL CLOSING

The manner in which transactional financing is secured and escrow instructions are set forth plays a critical role in how the parties' obligations may be enforced in court.

MARCH 13, 2018

9:00 a.m. – 4:00 p.m.

LOCATION:

Western Pinal
820 W Cottonwood Ln #9
Casa Grande



PRICE:

Before 3/8: \$59.00

At-door: \$69.00

No refunds after 3/6

*At door subject to availability;
materials not guaranteed*

INSTRUCTOR:

Jesi Wolnik



C/E: 6 Legal issues

C/E Provided By: AAR

Upon completion of this course, you will be able to:

- Explain differences in the types of lenders and identify red flags that may indicate predatory lending practices.
- Identify the benefits and risk-reducing functions of the Pre-Qualification and the Loan Status Update (LSU) forms provided by AAR.
- Describe the relationship between a sales contract and escrow instructions.
- Identify the risks associated with the provisions of the Commitment for Title Insurance form.
- Explain potential post-closing risks associated with inadequate title insurance and forfeiture of a property due to nonpayment.

WHY THIS INSTRUCTOR?

JESI WOLNIK IS AN ATTORNEY WITH MANNING & KASS AND PART OF THE AAR'S LEGAL HOTLINE PROGRAM.

To learn more about the rCRMS certification, visit

<http://www.aaronline.com/increase-knowledge/certified-risk-management-specialist-rcrms/>

BONUS: This class also offers credit towards the GRI designation

To learn more about the GRI designation, visit: www.azgri.com

REGISTER BEFORE MARCH 8, 2018

www.aaronline.com/event/e/CRMS03132018



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