



What You Wrote vs. What You Meant and Liability & Risk Management

March 27, 2018

DATE:

March 27, 2018
9:00 AM—4:00 PM

LIVE STREAMED TO:

Bullhead City/Mohave Valley
Kingman/Golden Valley
Lake Havasu
Prescott
Sedona/Verde Valley
White Mountain
Yuma

PRICE:

\$20 for one course / \$30 at door
\$35 for both courses / \$45 at door

INSTRUCTOR:



Mary Frances Coleman

What You Wrote vs. What You Meant (C/E: 3 Legal Issues)
9AM-12PM

Precision in communication is key to avoiding legal troubles down the road. Learn the finer points of attorney and non-attorney states, Real Estate lawsuit statistics, code of ethics nationwide, boilerplate language, additional terms, verbal representations and how to protect yourself and your client.

Liability & Risk Management (C/E: 3 Commissioner's Standards)
1PM-4PM

This class is designed to give licensees a hands on look at what current issues may give rise to future litigation and how they can protect themselves and their brokerage from lawsuits. Students will identify their responsibilities as licensees in regards to their fiduciary duties, and the various statutes, administrative codes and commissioner's rules that govern real estate licenses in Arizona.

Instructor:

Mary Frances Coleman is a licensed attorney, a REALTOR®, a broker and a coach who has spent her entire 20+ years on real estate transactional issues.

Arizona Association of REALTORS® presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

STREAMING LIVE 

REGISTER BY 3/22: www.aaronline.com/event/e/CE03272018

*Cancellations received after 3/20 are not eligible for a refund. C/E provided under the AAR school.



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