



BPO

BROKER
PRICE
OPINION

The Agent's Role in Property Valuation

INSTRUCTOR:

Frank Dickens

DATE:

February 28, 2014
8:00 am - 5:00 pm

COST:

\$79 (includes lunch)

LOCATION:

AAR classroom
255 E. Osborn, Phoenix

C/E: 6-Legal issues

A professionally prepared BPO is the cornerstone of working in today's market of investors, CPA's and estate planners.

This NAR course will provide you with the resources and knowledge to:

- Understand the components of a BPO
- What issues commonly generate quality control of reviewers
- What the general guidelines are for assigning condition to a property
- How to reduce your risk when performing a BPO

You will also learn how to evaluate and minimize the risk of the valuation process, identify and use effective tools, and filter and select comparables and make adjustments in order to create professional and accurate BPOs.

10,000 people a day are turning 65 and may need estate planning - a BPO is a valuable resource for attorneys and accountants to assist in estate planning. Become the REALTOR of choice in these relationships.

TO REGISTER:

<https://www.regonline.com/2014bpo>

This class also offers you the option of earning NAR's new certification, BPOR (BPO Resource). An additional one-time application fee is required if you wish to earn the certification. Complete details for earning the certification and requirements are available at www.bpor.org. This course also offers GRI elective credit.



Courtesy of the
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