



CERTIFIED
RISK MANAGEMENT
SPECIALIST

All signs point to success!



Essential Skills For A Successful Closing

CORE COURSE

GO THE EXTRA MILE TO PROTECT YOUR CLIENT'S INTERESTS AS WELL AS YOUR OWN!

This course addresses risk management topics and issues related to handling the financing, escrow, and title aspects of real estate transactions. While often considered traditional and fundamental parts of every transaction, the manner in which transactional financing is secured and escrow instructions are set forth plays a critical role in how the parties' obligations may be enforced by Arizona courts.

WHY THIS INSTRUCTOR?

Mary Frances Coleman, ESQ is a licensed attorney, a REALTOR®, a broker and a coach who has spent her entire 20+ years on real estate transactional issues. Her high energy delivery connects the information with the street practice leaving you with a thorough understanding of areas of risk and what you can do to minimize your risk.

Safeguard Your Business

To learn more about the rCRMS certification, visit <http://www.aaronline.com/increase-knowledge/certified-risk-management-specialist-rcrms/>

To learn more about the GRI designation, visit: www.azgri.com

REMOTE LOCATIONS: This class will be broadcast live from the AAR classroom directly to the remote classrooms.

Give clients the utmost protection during their transaction...earn the rCRMS certification.

Registration: www.regonline.com/CRMS2014

ARIZONA ASSOCIATION
OF REALTORS®

255 E. Osborn Rd., Ste. 200
Phoenix, AZ 85012



DATE

May 19, 2014
9:00 a.m. – 4:15 p.m.

HOST LOCATION

AAR Classroom
255 E. Osborn, Phoenix

REMOTE LOCATIONS

Douglas Association
Lake Havasu Association
Sedona/Verde Valley
Association
Yuma Association
White Mountain Association
Prescott Area Association
Santa Cruz County Board
Southwest Arizona
Association

PRICE

\$79 by May 14
\$89 after May 14

INSTRUCTOR

Mary Frances Coleman

C/E

6-legal issues